

Epic Games, Inc. v. Apple Inc., Case No. 4:20-cv-05640-YGR-TSH (N.D. Cal.)
Summary Pursuant to Federal Rule of Evidence 1006

Rakuten, Inc.
Income from Operations
Internet Services Segment
2013-2019

(JPY 000,000s)	2013	2014	2015	2016	2017	2018	2019
Internet services segment revenue	315,228	362,751	492,836	560,555	680,306	676,677	792,512
Internet services segment income from operations	47,455	68,437	90,909	55,568	100,762	107,707	90,738
Allocation of unallocated expenses	-	(4,885)	(9,247)	(9,903)	(10,248)	(10,690)	(10,709)
Adjusted internet services segment income from operations	47,455	63,552	81,662	45,665	90,514	97,017	80,029
Operating margin percentage	15.1%	17.5%	16.6%	8.1%	13.3%	14.3%	10.1%
Allocation of unallocated expenses							
Segment revenue	362,751	492,836	560,555	680,306	676,677	792,512	
Total revenue	641,716	767,972	856,621	1,013,467	1,191,028	1,398,692	
Unallocated expenses:							
- Amortization of intangible assets	(6,327)	(8,322)	(7,789)	(7,758)	(10,982)	(8,764)	
- Stock based compensation	(2,315)	(6,088)	(7,344)	(7,509)	(7,833)	(10,137)	
- Total	(8,642)	(14,410)	(15,133)	(15,267)	(18,815)	(18,901)	
Allocation to internet services segment	(4,885)	(9,247)	(9,903)	(10,248)	(10,690)	(10,709)	

Sources:

Rakuten Earnings Releases for the fiscal years ended December 31, 2014-2019.

Operating results exclude reported "one-off" items.